



2024 Q3 Investor Conferences

2024/11/14

Disclaimer

This presentation contains our actual operating results, financial condition and "forward-looking statements" which may include projections of future results of operations, financial condition or business prospects based on our existing information and other sources. The operation results may differ from those expressed or implied in these forward-looking statements subject to uncertainties.

Agenda

Company Profile

Operating Results

Q&A

Company Profile

Established in Sep,2002 .

Capital : NT\$ 637,028,440

Headquarters in Taipei, Taiwan

Products list : Touch Screen Control Chip & Control Board
USB Video Control Chip & Module

Products list

Touch Screen

Control Chip &
Control Board

Product : Resistive Control Board

Surface Capacitive Control
Board

Projected Capacitive
Control Chip & Control
Board

Products list

Video Streaming System

Meeting Collaboration
Solution

USB Video

Control Chip & Module

Product : Live Youtuber and VTuber
Recording/Streaming System

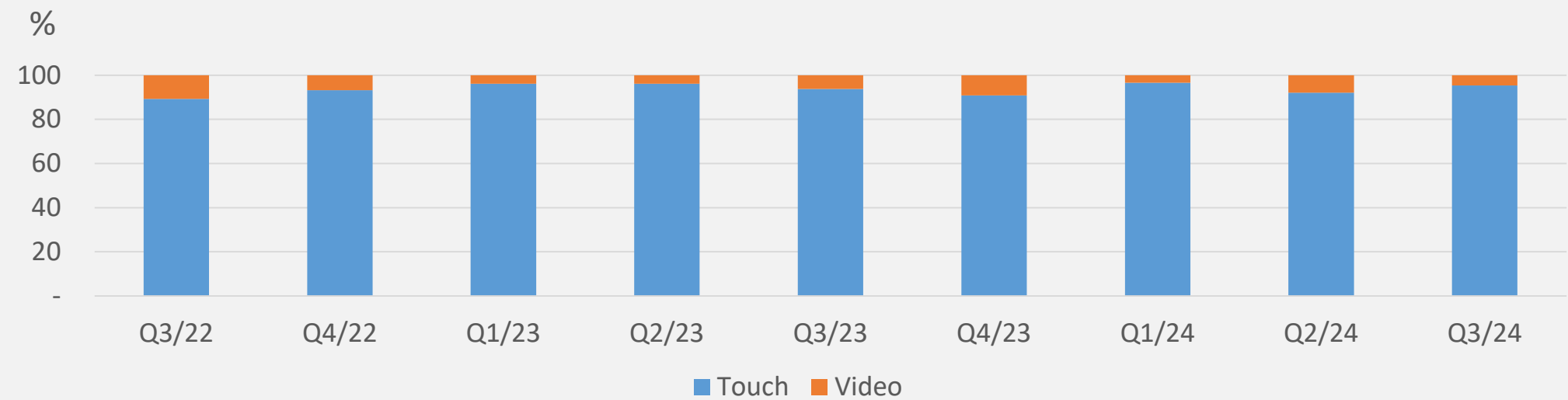
Workplace and Classroom Meeting
Collaboration Solution

Medical & Industrial AV signal
Converter & Module

Miniature camera video &
audio signal processor

Product Mix-Quarterly

Product	Q3/22	Q4/22	Q1/23	Q2/23	Q3/23	Q4/23	Q1/24	Q2/24	Q3/24
Touch	89	93	96	96	94	91	97	92	95
Video	11	7	4	4	6	9	3	8	5
Total	100	100	100	100	100	100	100	100	100



Consolidated Income Statements (I)

Unit: In thousand NTD except EPS	Q3/24	Q2/24	Q3/23	QoQ	YoY
Net Sales	221,859	245,109	245,558	-9%	-10%
COGS	117,238	135,305	153,678	-13%	-24%
Gross Profit	104,621	109,804	91,880	-5%	14%
<i>Gross Margin</i>	47%	45%	37%		
Operating Expense	81,995	81,970	81,206	0%	1%
Operating Income	22,626	27,834	10,674	-19%	112%
<i>Operating Margin</i>	10%	12%	4%		
Non-Operating Income & Expense	(5,543)	13,327	6,951	-142%	-180%
Income before Tax	17,083	41,161	17,625	-58%	-3%
Income Tax Expense	2,828	5,945	2,563	-52%	10%
Net Income	14,255	35,216	15,062	-60%	-5%
<i>Net Margin</i>	6%	15%	6%		
Attributable to:					
Owners of parent	17,199	36,519	15,546		
Non-controlling interests	(2,944)	(1,303)	(484)		
Consolidated net Income	14,255	35,216	15,062		
Basic earnings per share	0.27	0.57	0.25		

Consolidated Income Statements (II)

Unit: In thousand NTD except EPS

	M9/24	M9/23	YoY
Net Sales	735,361	898,896	-18%
COGS	381,943	499,205	-23%
Gross Profit	353,418	399,691	-12%
<i>Gross Margin</i>	48%	44%	
Operating Expense	253,891	258,746	-2%
Operating Income	99,527	140,945	-29%
<i>Operating Margin</i>	14%	16%	
Non-Operating Income & Expense	23,115	21,329	8%
Income before Tax	122,642	162,274	-24%
Income Tax Expense	18,065	23,567	-23%
Net Income	104,577	138,707	-25%
<i>Net Margin</i>	14%	15%	
Attributable to:			
Owners of parent	110,797	142,471	
Non-controlling interests	(6,220)	(3,764)	
Consolidated net income	104,577	138,707	
Basic earnings per share	1.74	2.24	

Consolidated Balance Sheets

Amount: NTD thousand	2024.09.30	2023.12.31	2023.09.30
Cash and Cash Equivalents	566,508	463,414	399,662
Current Financial Assets at Fair Value through Profit or Loss	76,535	49,199	47,297
Accounts Receivable (Including Related Parties)	133,168	147,252	149,490
Inventory	480,333	630,934	802,155
Total Current Assets	1,284,133	1,308,214	1,431,536
Total Noncurrent Assets	158,979	137,899	203,989
Total Assets	1,443,112	1,446,113	1,635,525
Accounts Payable	63,123	114,263	120,282
Other Payable	83,181	93,638	106,461
Total Liabilities	243,733	294,623	403,277
Total Equity	1,199,379	1,151,490	1,232,248

Thank You

Q&A